

2016 Dean's Best Paper

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Dear Colleagues,

The Business School Dean's Best Paper Prize for research outputs included in the HERDC collection for 2014 were reviewed recently and it gives me great pleasure to announce that papers by **Leandro Magnusson, Sharon Parker, Julie Lee & Geoff Soutar** and **Mahmoud Agha** were awarded prizes in the current round. Details of their papers are below.

The pool of research outputs was exceedingly high quality and the committee was particularly pleased to see a number of very high quality papers by Early Career Researchers amongst the nominations. In particular, I would like to acknowledge **Zhijun Chen, Alex Luksyte, Sanjit Roy** and **Daniel Schepis** who have produced papers of exceptional quality at a very early stage in their careers.

Congratulations to the winners and to all authors of nominated outputs.

WINNING PAPERS

Magnusson, L. M. and Mavroeidis, S., 2014, Identification Using Stability Restrictions, *Econometrica*, 82/5, pp1799-1851

Parker, S.K., 2014, 'Beyond motivation: Job and work design for development, health, ambidexterity, and more', *Annual Review of Psychology*, 65, pp661-691.

Rasmi, S., Ng, S., **Lee, J.A., Soutar, G.N.**, 2014, 'Tourists' strategies: An acculturation approach, *Tourism Management*, 40, pp311-320.

Agha, M. & Faff, R., 2014, 'An investigation of the asymmetric link between credit re-ratings and corporate financial decisions: "Flicking the Switch" with financial flexibility', *Journal of Corporate Finance*, 29, pp37-57.

ECR PAPERS

Roy, S.K., Lassar, W.M., Butaney, G.T., 2014, 'The mediating impact of stickiness and loyalty on word-of-mouth promotion of retail websites: A consumer perspective', *European Journal of Marketing*, 48/9-10, pp1828-1849.

Devlin, J.F., **Roy, S.K.**, Sekhon, H., 2014, 'Perceptions of fair treatment in financial services: Development, validation and application of a fairness measurement scale', *European Journal of Marketing*, 48/7-8, pp1315-1332.

Schepis, D., Purchase, S., Ellis, N., 2014, 'Network position and identity: A language-based perspective on strategizing', *Industrial Marketing Management*, 43/4, pp582-591.

Liu, S., **Luksyte, A.**, Wang, M., Zhou, L., & Shi, J., 2014, 'Overqualification and counterproductive work behaviors: Examining a moderated mediation model', *Journal of Organizational Behavior*, 36/2, pp250-271.

Farh, C.I.C., & **Chen, Z.**, 2014, 'Beyond the Individual Victim: Multilevel Consequences of Abusive Supervision in Teams', *Journal of Applied Psychology*, 99/6, pp 1074-1095.

Regards

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