

1 **The carotenoid beta-carotene enhances facial colour, attractiveness and**  
2 **perceived health, but not actual health, in humans.**

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13 Running title: carotenoids and human mate choice

14

15 Abstract

16 Carotenoid-based colouration plays an important role in mate choice in many animal  
17 species. It is argued to be an honest signal of health because carotenoids function as  
18 antioxidants and only healthy individuals can afford to use available carotenoids for  
19 signalling. Here, we tested the effect of dietary supplementation of the carotenoid  
20 beta-carotene on facial appearance and health in human males. Beta-carotene  
21 supplementation altered skin colour to increase facial attractiveness and perceived  
22 health. However, we found no effect of beta-carotene on measures of actual health,  
23 including oxidative stress, innate immune function, and semen quality. We conclude  
24 that although carotenoid-based skin colour may be sexually selected in human males,  
25 it may not be an honest signal of health.

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27 *Key words:* carotenoid trade-off hypothesis, humans, mate choice, skin colour

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## Introduction

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In many species, some individuals are more attractive as mating partners compared to others (Darwin 1871; Andersson 1994). A number of mechanisms have been proposed to explain the evolution of mate choice (Andersson 1994). One is that attractive traits provide information on the biological quality of the signaller, for example on signaller health (Andersson 1994). Mating with healthy individuals can enhance reproductive fitness in a number of ways: a healthy mate may provide direct benefits in the form of better parenting, be less likely to be infected with pathogens that threaten survival, or have greater fertility (Møller & Jennions 2001). They may also provide indirect benefits in the form of genes that promote good health in offspring (Zahavi 1975; Hamilton & Zuk 1982). Another possibility is the Fisherian sexy son mechanism, where individuals with attractive mates produce offspring that enjoy greater reproductive success because they inherit their father's attractiveness (Fisher 1930; Prokop *et al.* 2012; Mitchem *et al.* 2013).

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One attractive trait that plays an important role in sexual selection is carotenoid-based colouration (Svensson & Wong 2011). Carotenoids are red and yellow pigments present in the fruits and vegetables that animals consume (Alaluf *et al.* 2002). In many species these pigments are used in the expression of brightly coloured ornaments, from the yellow feathers of greenfinches (Hörak *et al.* 2007), to the red-orange frills of Australian frillneck lizards (Hamilton *et al.* 2013) and the bright orange spots of guppies (Grether *et al.* 1999). Early evidence of an effect of carotenoids on mate choice in non-human animals came from work on guppies, *Poecilia reticulata*, for which male carotenoid colouration was found to predict female responses to courting males and their probability of copulation (Endler 1983). Since then, similar results have been found in various species of birds, fishes and

53 reptiles (Kodric-Brown 1983; Olson & Owens 1998; Møller *et al.* 2000; Simons &  
54 Verhulst 2011; Blount 2004; Kwiatkowski & Sullivan 2002; Fitze *et al.* 2009).

55 For sexual signals to honestly signal health, there has to be a cost so that  
56 unhealthy individuals are unable to “cheat” by expressing those ornaments (Zahavi  
57 1975). According to the carotenoid trade-off hypothesis, this cost arises from trade-  
58 offs between using carotenoids for colouration and using them as antioxidants to  
59 quench reactive oxygen species (ROS) (Lozano 1994; von Schantz *et al.* 1999). ROS  
60 are by-products formed during the respiratory metabolism of oxygen (Halliwell &  
61 Gutteridge). At low levels, ROS can facilitate biological processes such as immune  
62 defence (Nappi & Ottaviani 2000). However, excess production of ROS causes  
63 oxidative damage to cells and DNA. Important health functions such as immune  
64 function and semen quality are highly susceptible to oxidative damage because  
65 immune and sperm cells contain high amounts of polyunsaturated fats (Knight 2000;  
66 Dowling & Simmons 2009). Therefore, antioxidants are required to protect the  
67 organism from the damaging properties of ROS. Carotenoids have been shown to be  
68 capable of scavenging ROS *in vitro* (Young & Lowe 2001). Therefore, it has been  
69 suggested that besides enhancing colouration, carotenoids may also affect health *in*  
70 *vivo* by reducing oxidative stress, supporting immune responses, and maintaining  
71 semen quality. According to the carotenoid trade-off hypothesis (Lozano 1994; von  
72 Schantz *et al.* 1999), because carotenoids can only be obtained through fruits and  
73 vegetables in the diet, they represent a limited resource that must be allocated to  
74 signalling versus antioxidant function depending on current need. Consequently, this  
75 trade-off leads to a positive relationship between carotenoid colouration and health:  
76 healthy individuals are able to use available carotenoids for colouration while  
77 unhealthy individuals have to reserve available carotenoids for quenching ROS  
78 (Lozano 1994; von Schantz *et al.* 1999).

79           The hypothesis that carotenoids signal health has received empirical support.  
80   Correlational studies demonstrate that carotenoids and carotenoid colouration can be  
81   positively correlated with measures of health. For example, a meta-analysis of studies  
82   across 88 species of birds reported that circulating carotenoids are positively  
83   correlated with immune function and oxidative stress, and carotenoid colouration is  
84   positively related to immune function (Simons *et al.* 2012). In blue tits, *Parus major*,  
85   carotenoid colouration is positively related to the sperm's ability to resist the harmful  
86   effects of an oxidative challenge (Helfenstein *et al.* 2010), and in mallards, *Anas*  
87   *platyrhynchos*, carotenoid-based bill colour is an indicator of both immune function  
88   and sperm performance (Peters *et al.* 2004). In humans, consumption of carotenoid  
89   rich foods has been associated with increased semen quality and improved male  
90   fertility (Zareba *et al.* 2013). Furthermore, immune and oxidative stress challenges  
91   can result in a reduction in carotenoid pigments of colouration in birds and lizards  
92   (e.g. Aguilera & Amat 2007; Fitze *et al.* 2007; López *et al.* 2009; Alonso-Álvarez &  
93   Galván 2011). These studies indicate that carotenoid colouration may be dependent  
94   on an individual's health and condition.

95           Despite correlational findings linking carotenoids to health and *in vitro* evidence  
96   supporting the key assumption of the carotenoid trade-off hypothesis that carotenoids  
97   affect health, a role for carotenoids in health *in vivo* remains contentious. Several  
98   researchers have suggested that carotenoids are at best minor antioxidants (Halliwell  
99   1999; Hartley & Kennedy 2004; Costantini & Møller 2008; Pérez-Rodríguez 2009).  
100   Costantini and Møller (2008) conducted a meta-analytic review and concluded that  
101   there is little evidence that carotenoids function as antioxidants in birds. As for the  
102   effects of carotenoids on immune function, although some animal studies have found  
103   positive effects (e.g. Aguilera & Amat 2007; Blount *et al.* 2003; Grether *et al.* 2004;  
104   McGraw & Ardia 2003), others have found null or even negative effects (null

105 findings: Fitze *et al.* 2007; Navara & Hill 2003; Lin *et al.* 2010; McGraw & Klasing  
106 2006); negative effects: Sild *et al.* 2011). Less research has been done on the effect of  
107 carotenoids on male reproductive health, and these findings are equally unclear. In  
108 three-spined sticklebacks, *Gasterosteus aculeatus*, for example, males that were fed  
109 higher amounts of carotenoids fertilized more eggs when provided with a clutch of  
110 unfertilized eggs (Pike *et al.* 2010). However, in a competitive fertilization study of  
111 crickets, *Teleogryllus oceanicus*, the carotenoid beta-carotene did not affect sperm  
112 competitiveness unless it was consumed together with vitamin E (Almbro *et al.*  
113 2011).

114         Although the role carotenoids play in mate choice is well-established in  
115 taxonomic groups such as birds and fishes, the evidence in mammals has been  
116 lacking, partly because colour-based sexual signalling is relatively rare in mammals  
117 as many species lack trichromatic colour vision (Changizi *et al.* 2006). Emerging  
118 evidence using the CIELab colour space, which models human trichromatic colour  
119 vision based on three axes, namely lightness, redness, and yellowness, suggests that  
120 carotenoids may affect mate choice in humans by influencing their facial skin colour,  
121 particularly yellowness. First, skin yellowness may be correlated with carotenoid  
122 intake. Individual variation in beta-carotene intake based on self-reported fruit and  
123 vegetable consumption was found to be positively related to skin yellowness (Stephen  
124 *et al.* 2011). In addition, changes in self-reported fruit and vegetable intake over six  
125 weeks were found to be positively related to changes in skin yellowness, with the  
126 spectral reflectance changes directly related to the spectral absorption of carotenoids  
127 (Whitehead *et al.* 2012). Moreover, a recent intervention study found that  
128 consumption of carotenoid-rich fruit and vegetable smoothies over six weeks  
129 increased skin yellowness and redness (Tan *et al.* 2015). Second, carotenoid-based  
130 skin colour is associated with attractiveness in humans. Individuals preferred faces

131 that were transformed to be high in carotenoid colour over low-carotenoid-colour  
132 versions of the same faces (Lefevre *et al.* 2013; Lefevre & Perrett 2014). Skin  
133 yellowness is also related to attractiveness of own-race faces for both Caucasian and  
134 African participants (Stephen *et al.* 2012). Facial yellowness is also related to how  
135 healthy faces appear, which is closely linked to attractiveness (Rhodes *et al.* 2007).  
136 Both Caucasian and African participants increased yellowness in own-race face  
137 images when asked to adjust the colour to make the faces look healthier (Stephen *et*  
138 *al.* 2011; Stephen *et al.* 2009). Moreover, these preferences appear to be specific to  
139 skin colour, suggesting a special salience for skin colouration, rather than reflecting a  
140 general sensory bias for yellow/red colour (Lefevre *et al.* 2013; Tan & Stephen 2013).

141         There are, however, several limitations in the human carotenoid signalling  
142 literature. The evidence relating carotenoids to human facial appearance is almost  
143 entirely correlational, which prevents conclusions of causation. Two studies reported  
144 that participants given daily beta-carotene supplements for eight weeks showed an  
145 increase in skin yellowness and redness (Stephen *et al.* 2011; Coetzee & Perrett  
146 2014). However, due to the lack of a control group in both studies, we cannot exclude  
147 the possibility that the observed colour changes were due to factors other than beta-  
148 carotene supplementation. Furthermore, both studies had a very small sample size of  
149 10, which makes it difficult to draw firm conclusions. Tan *et al.* (2015) found a  
150 significant effect of consuming carotenoid-rich fruit and vegetable smoothies on skin  
151 colour, compared to a placebo condition of drinking filtered water. However, we  
152 can't be certain that the effect was due to carotenoids and not to other nutrients in the  
153 smoothies. No studies have tested experimentally the effects of carotenoids on  
154 attractiveness and perceived health. Most importantly, no experimental study has  
155 tested whether carotenoids improve actual health as predicted by the carotenoid trade-  
156 off hypothesis.

157 Here we use a randomized, double-blind, placebo-controlled supplementation  
158 study to investigate the effects of beta-carotene on facial appearance and health in  
159 humans. We focus our study on female preferences for male appearance. First, we  
160 establish the effect of carotenoids on face colour. Based on previous findings  
161 (Stephen *et al.* 2011; Tan *et al.* 2015), we hypothesize that beta-carotene will enhance  
162 facial yellowness and redness. Second, we examine the effect of beta-carotene on  
163 attractiveness. We hypothesize that beta-carotene supplementation will enhance facial  
164 attractiveness. Together, the two hypothesized results would support the idea that  
165 carotenoids play a role in human sexual selection by altering skin colour. Third, we  
166 examine the effect of beta-carotene on healthy appearance. Based on previous  
167 findings that skin yellowness is positively correlated with perceived health (Stephen  
168 *et al.* 2011; Stephen *et al.* 2009), we hypothesize that beta-carotene supplementation  
169 will enhance perceived health. Finally, we examine whether beta-carotene enhances  
170 actual health. We investigate a range of physiological health measures that are  
171 theoretically linked to carotenoids, including oxidative stress, innate immune  
172 function, and semen quality. A positive effect of beta-carotene on any of these health  
173 measures would support the idea that carotenoid colouration is an honest signal of  
174 health.

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## Methods

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### Ethics Statement

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The study was approved by the Human Ethics Committee at the University of Western Australia (Ethics approval ref. no. RA/4/1/5909). All participants provided written consent prior to their participation in the project.

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### Participants



182 Forty-three Caucasian men with a mean age of 21 years 11 months ( $M = 21.93$ ,  
183  $SD = 4.23$ ) were recruited for the supplementation study from The University of X  
184 community. Each of them received either course credit or transport remuneration. All  
185 of them identified themselves as heterosexual and reported that they did not suffer  
186 from any immunological, endocrine, or metabolic disorders. Two previous studies  
187 that investigated the effect of beta-carotene supplementation on skin colour have  
188 found significant changes in skin colour after eight weeks of beta-carotene  
189 supplementation with 10 participants and neither study had a placebo condition  
190 (Stephen *et al.* 2011; Coetzee & Perrett 2014). The sample size in our treatment  
191 condition ( $N_{\text{beta-carotene}} = 23$ ) was more than twice that in previous studies, and was  
192 close to the 2.5 times that Simonsohn (2015) recommended for replications. We also  
193 had a placebo group consisting of an additional 20 male participants.

#### 194 **Procedure**

##### 195 **Pre-supplementation.**

196 Participants first attended a 1.5-hour laboratory session, which was held  
197 between 12pm and 6pm to reduce any potential changes in the physiological variables  
198 to be measured that might arise due to circadian rhythm. They were asked to refrain  
199 from consuming any food or flavoured drinks one hour before the session, not wear  
200 any make-up or tanning agents, and be clean-shaven. Urine (10 ml) was first collected  
201 in a sterile bottle for oxidative stress measures. Saliva (5 ml) was then collected for  
202 immune function measures. Participants collected the saliva in a sterile bottle using  
203 the passive drool method after rinsing their mouth with water and waiting  
204 approximately 15 minutes. The urine and saliva samples were stored immediately in a  
205 4°C fridge and transferred to a -80°C freezer within 4 hours of collection.

206 Front view photographs of the participants' faces, displaying a neutral  
207 expression with mouth closed, were taken under standardized symmetric lighting

208 conditions using a Nikon D7000. The photographs were taken in Nikon's proprietary  
209 NEF raw image format. Participants were seated at a fixed distance (130 cm) from the  
210 camera against a grey fabric background. A cape in the same grey fabric was draped  
211 over the participants to control for the colour of their clothing. Spectacles were  
212 removed and fringes covering the forehead were pulled back using a hairband. An X-  
213 rite Classic ColourChecker chart (Grand Rapids, MI, U.S.A) was placed next to the  
214 participants' faces for colour calibration purposes.

215         At the end of the laboratory session, the participants were given written  
216 instructions for semen collection, a sterile sample vial to collect the ejaculate, an  
217 ejaculate questionnaire, a piece of aluminium foil, and four pictures, each containing  
218 the front view image of a naked woman from Thornhill & Grammer (1999). They  
219 were asked to abstain from any ejaculation for two to six days before collecting the  
220 sample at home via masturbation while viewing the four images. The images provided  
221 visual stimulation, which is necessary for the production of a normal ejaculate (Wylie  
222 & Pacey 2011). Participants were asked to deliver the sample to the laboratory within  
223 one hour of collection. During delivery, they were asked to wrap the sample vial in  
224 aluminium foil and place it under their arm or between their legs to maintain its  
225 temperature. Participants also returned the completed ejaculate questionnaire, which  
226 noted the time at which the sample was collected, whether the entire ejaculate was  
227 collected and if not, the percentage and portion (initial, middle, or end) lost, and the  
228 time since their previous ejaculation.

229         After the participants delivered the semen sample, they were given a 12-week  
230 supplementation of either beta-carotene from Natural Factors (30000 IU per day) or  
231 lactose capsules (400 mg of 100% pure lactose per capsule). To ensure double  
232 blinding, both capsule types were stored in identical opaque bottles with tamper

233 evident seals that were broken only by the participants. The bottles were randomly  
234 assigned and coded by a research assistant who was not involved in the study.

### 235 **Post-supplementation.**

236 The participants returned after 12 weeks for the post-supplementation follow-  
237 up, where the photography and sample collection were repeated. The 12-week  
238 supplementation period was chosen because human spermatogenesis takes around 74  
239 days and epididymal transit takes an additional 8 days, making a total of 82 days  
240 (~11.7 weeks) (Amann 2008).

### 241 **Face Colour Measurement**

242 The NEF files were converted to raw DNG files using Adobe's DNG Converter  
243 and then converted to lossless PNG files in Photoshop CS3. To control for random  
244 fluctuations in lighting conditions and camera settings, the photos were colour-  
245 calibrated by standardizing the colour of the ColourChecker patches based on known  
246 CIELab values using the colour calibration plugin in the program Psychomorph  
247 (Tiddeman & Perrett 2002).

248 The PNG files (4928 x 3264 pixels, 72 pixels/inch) were used to measure face  
249 colour using the software ImageJ (<http://imagej.nih.gov/ij/>). The measurements were  
250 taken from ten 60 x 60 pixels squares. Two squares were placed above each eyebrow  
251 on the forehead. Three squares were placed on each side of the cheek. Care was taken  
252 to avoid skin regions with blemishes, specular highlights, or shadows. Average RGB  
253 values of each square were extracted using the Color Histogram plugin in ImageJ and  
254 then converted to CIELab values using the formulas from the website EasyRGB  
255 (<http://www.easyrgb.com/index.php?X=MATH>). The CIELab values were  
256 moderately to highly repeatable across the 10 squares (lightness L\*:  $R = 0.59$ , 95% CI  
257 [0.52, 0.66]; redness a\*:  $R = 0.62$ , 95% CI [0.55, 0.69]; yellowness b\*:  $R = 0.73$ , 95%

258 CI [0.68, 0.78]). The CIELab values were averaged across the ten squares to derive  
259 average lightness, redness, and yellowness values for each face.

### 260 **Facial Attractiveness And Perceived Health Pre- Vs Post-Supplementation**

261 Sixty-six self-reported heterosexual Caucasian female raters with a mean age of  
262 33 years 2 months ( $M = 33.13$ ,  $SD = 7.65$ ) were recruited online via Amazon  
263 Mechanical Turk to assess the attractiveness and perceived health of the pre- and  
264 post-supplementation faces. Thirty-three raters with a mean age of 33 years 1 month  
265 ( $M = 33.09$ ,  $SD = 7.70$ ) assessed attractiveness and 33 raters with a mean age of 33  
266 years 2 months ( $M = 33.18$ ,  $SD = 7.72$ ) assessed perceived health. We compared the  
267 attractiveness and perceived health of the pre- and post-supplementation colour-  
268 calibrated faces using a 2-alternative forced-choice procedure. In each trial, raters saw  
269 the pre- and post-supplementation faces of each male participant presented side by  
270 side on a computer screen. Raters had to select the more attractive or healthy looking  
271 face. Each face pair remained onscreen until the rater responded. Each task consisted  
272 of two blocks. All 43 male face pairs were presented twice, once in each block,  
273 making a total of 86 trials for each task. In block one, the post-supplementation face  
274 was shown on the right for half the face pairs. The face pairs were presented again in  
275 block two in the opposite left-right orientation. Block order was counterbalanced  
276 across participants. All faces were rotated and aligned so that the eyes were lying on a  
277 horizontal plane at the same height. All images were cropped to 372 x 491 pixels and  
278 a black oval mask was applied to cover most of the hair, ears, and neck. There was  
279 high inter-rater reliability with Cronbach's alpha of 0.91 and 0.92 for the  
280 attractiveness and perceived health tasks, respectively. An attractiveness score for  
281 each face pair was calculated as the percentage of times the post-supplementation face  
282 was chosen as the more attractive face. A perceived health score for each face pair

283 was calculated as the percentage of times the post-supplementation face was chosen  
284 as the more healthy looking face.

285 One concern regarding using online samples for the study of skin colour  
286 preferences is that the raters' computers are not colour-calibrated, which might  
287 introduce noise to the colour representation onscreen. However, several previous  
288 studies have investigated skin colour preferences using online samples (Lefevre *et al.*  
289 2013; Lefevre & Perrett 2014; Carrito *et al.* 2016) and results from online studies  
290 agree with those from laboratory studies using colour-calibrated monitors (Lefevre &  
291 Perrett 2014). Both samples showed a preference for high carotenoid skin colour, with  
292 no difference in the preference between the two. This finding suggests that any  
293 additional noise due to un-calibrated monitors is relatively small compared to the  
294 colour variation among the faces.

### 295 **Urinary Oxidative Stress Assays**

296 Markers of DNA oxidation (8-OHdG) and lipid peroxidation (isoprostane) were  
297 analysed in duplicates using competitive enzyme-linked immunoassay (ELISA) kits  
298 from Northwest Life Science Specialties (Vancouver, VA, U.S.A.). A significant  
299 proportion of urinary isoprostane is conjugated to glucuronic acid, which is not  
300 assayable (Yan *et al.* 2010). To obtain a more accurate measure of overall isoprostane  
301 level, 100  $\mu$ l of each sample was incubated with 5  $\mu$ l of beta-glucuronidase for two  
302 hours at 37°C to cleave and free the isoprostanes from their conjugated forms before  
303 running the isoprostane assays. The 8-OHdG and isoprostane results were  
304 standardized against urinary creatinine levels (presented as ng/mg creatinine) to  
305 control for variation in urine concentration. Creatinine was determined in duplicates  
306 using colorimetric assay kits from Northwest Life Science Specialties (Vancouver,  
307 VA, U.S.A.). The 8-OHdG, isoprostane, and creatinine assays were highly repeatable

308 (8-OHdG:  $R = 0.98$ , 95% CI [0.97, 0.99]; isoprostane:  $R = 0.92$ , 95% CI [0.89, 0.95];  
309 creatinine:  $R = 0.99$ , 95% CI [0.99, 0.99]).

### 310 **Salivary Innate Immune Function Assays**

#### 311 **Bacteria killing capacity.**

312 Salivary bacteria killing capacity against *Escherichia coli* (ATCC no. 8739) was  
313 analysed in triplicates using a published protocol (Prall & Muehlenbein 2015) similar  
314 to that used widely in animal studies with blood samples (Millet *et al.* 2007). Salivary  
315 supernatant was incubated with *E.coli* for 30 mins to facilitate bacteria killing, and  
316 then incubated overnight on trypticase soy agar (TSA) plates to quantify the amount  
317 of bacteria remaining (see supplementary material for details). Images of the plates  
318 were taken together with a ruler as a size reference. We used the program ImageJ to  
319 measure the following: total number of colonies in each plate, average area of each  
320 colony, and total area of the colonies combined. All three measures were highly  
321 repeatable (colony number:  $R = 0.89$ , 95% CI [0.86, 0.92]; average colony area:  $R =$   
322  $0.89$ , 95% CI [0.85, 0.92]; total colony area:  $R = 0.92$ , 95% CI [0.90, 0.95]). Bacteria  
323 killing capacity was calculated as the percentage difference in colony number relative  
324 to positive controls. Bacteria growth suppression capacity was calculated as the  
325 percentage difference in average colony area relative to positive controls. Overall  
326 salivary immunity was calculated as the percentage difference in total colony area  
327 relative to positive controls.

#### 328 **Lysozyme activity.**

329 A lysoplate assay was used to determine salivary lysozyme activity.  
330 *Micrococcus lysodeikticus* (ATCC no. 4698) was reconstituted with PBS. Ten  
331 microlitres of whole saliva from each sample were added to 80 $\mu$ l of *M.lysodeikticus* in  
332 duplicates in a 96-well plate. Positive controls containing 10  $\mu$ l of PBS and 80  $\mu$ l of  
333 *M.lysodeikticus* were also added to the plate in duplicates. The plate was incubated at

334 33°C for 10 minutes and the absorbance was measured using an M5 SpectraMax  
335 microplate reader (Molecular Devices, Sunnyvale, CA). The absorbance was highly  
336 repeatable ( $R = 0.96$ , 95% CI [0.95, 0.98]). Salivary lysozyme activity was calculated  
337 as the difference in absorbance between the sample wells and the positive controls.

### 338 **Semen Analysis**

339 The semen samples were analysed in six replicates immediately upon delivery  
340 using the Hamilton-Thorne CEROS Computer Assisted Semen Analysis (CASA)  
341 system (Simmons *et al.* 2011). The system measures total sperm concentration,  
342 percentage motile sperm and seven motility related variables. Seven samples had to  
343 be diluted because they were too concentrated for the CASA to analyse (see  
344 supplementary material for details).

345 A portion of the post-supplementation semen sample was stored in accordance  
346 with (McEvoy *et al.* 2014) to analyse oxidative damage to sperm via the degree of  
347 DNA fragmentation (McEvoy *et al.* 2014) in duplicates using Halosperm G2 kits  
348 from Halotech DNA (Madrid, Spain). The semen DNA fragmentation level of each  
349 sample is measured by the percentage of fragmented sperm cells (see supplementary  
350 material for details). The percentage fragmented sperm was highly repeatable ( $R =$   
351  $0.94$ , 95% CI [0.90, 0.97]).

### 352 **Data Reduction And Quality Control**

353 Principal components analysis (PCA) was used to summarize the inter-related  
354 semen quality data and immune function data.

355 The immune function PCA returned two PCs (eigenvalues  $>1$ ) that accounted  
356 for 79.8% of variation in immune function (Table S1). PC1 was weighted most  
357 strongly by bacterial killing and suppression capacity. PC2 was weighted most  
358 strongly by lysozyme activity and overall bacteria immunity.

359 The semen quality PCA returned three principal components (PCs) (eigenvalue  
360 > 1) that accounted for 87.2% of variation in semen quality (Table S2). PC1 was  
361 weighted most strongly by variables related to rapid progressive motility. PC2 was  
362 weighted most strongly by variables related to the linearity of the sperm movement.  
363 PC3 was weighted most strongly by high sperm concentration and percentage motile  
364 sperm with low levels of left-right head movement. PC3 was found to be influenced  
365 by variation in the collection procedure and abnormalities in the sample (WHO 2010)  
366 (see supplementary material for details). Therefore, we ran all analyses for PC3 on the  
367 residuals after accounting for these variables.

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## Results

370 Difference scores were calculated for each of the three skin colour variables  
371 (yellowness, redness, and lightness), the two oxidative stress measures (8-OHdG and  
372 isoprostane), the two immune function PCs, and the three semen quality PCs, by  
373 subtracting the pre-supplementation scores from the post-supplementation scores. The  
374 descriptive statistics for the dependent variables, including all the difference scores, 2-  
375 alternative forced-choice attractiveness scores, 2-alternative forced-choice perceived  
376 health scores, and post-supplementation sperm DNA fragmentation levels are  
377 presented in Table 1. Positive values indicate an increase in a particular measure post-  
378 supplementation. Separate pre- and post-supplementation descriptive statistics (*Ns*,  
379 *Ms*, *SDs*, and 95% *CI*s) for all dependent variables are presented in Table S3. During  
380 data analysis, the treatment conditions were binary coded to prevent any experimenter  
381 biases and the code was broken only after the statistical analyses were finalized. One  
382 participant's data were excluded from all analyses because his follow up sessions  
383 were delayed for more than 6 weeks, leaving an *N* of 42.



384 One-way ANOVAs with Treatment (beta-carotene, placebo) as the between-  
385 participants factor were conducted for all the dependent variables, including each of  
386 the skin colour difference scores (yellowness, redness, lightness), the 2-alternative  
387 forced-choice attractiveness score, the 2-alternative forced-choice perceived health  
388 score, each of the oxidative stress difference scores, each of the immune function PC  
389 difference scores, each of the semen quality PCs and the post-supplementation sperm  
390 DNA fragmentation levels. All residuals were normally distributed.

### 391 **Facial Appearance**

392 As hypothesized, there was a significant effect of Treatment on changes in face  
393 yellowness ( $F_{1,40} = 23.31, p < 0.001, d = 1.50$ ) (Table 1; Figure 1). One sample t-tests  
394 showed a significant post-supplementation increase in skin yellowness for the beta-  
395 carotene group ( $t_{22} = 7.54, p < 0.001$ ), but not the placebo group ( $t_{18} = 1.27, p = 0.22$ ).  
396 These results indicate that the Treatment effect was due to an increase in yellowness  
397 in the beta-carotene group. Also, as hypothesized, there was a significant effect of  
398 Treatment on changes in face redness ( $F_{1,40} = 6.22, p = 0.02, d = 0.77$ ) (Table 1;  
399 Figure 1). Again, the post-supplementation increase was significant for the beta-  
400 carotene group ( $t_{22} = 2.67, p = 0.01$ ), but not the placebo group ( $t_{18} = 1.22, p = 0.24$ ),  
401 indicating that the Treatment effect was due to an increase in redness in the beta-  
402 carotene group. There was no significant effect of Treatment on changes in face  
403 lightness ( $F_{1,40} = 0.25, p = 0.62, d = 0.15$ ) (Table 1; Figure 1). These results show  
404 that, as predicted, beta-carotene supplementation significantly increased face  
405 yellowness and redness but not lightness. Examples of the colour variation between  
406 pre- and post-supplementation for the beta-carotene and placebo groups are shown in  
407 Figure 2.

408 There was a significant effect of Treatment on the proportion of post-  
409 supplementation faces chosen as more attractive looking ( $F_{1,40} = 9.98, p = 0.003, d =$

410 0.98) (Table 1; Figure 3). Post-supplementation faces were chosen as more attractive  
411 than the pre-supplementation faces significantly above 50% chance level in the beta-  
412 carotene treatment group ( $t_{22} = 3.85, p = 0.001$ ), but not in the placebo treatment  
413 group ( $t_{18} = 1.13, p = 0.27$ ). Thus beta-carotene supplementation significantly  
414 enhanced facial attractiveness.

415       There was a significant effect of Treatment on the proportion of post-  
416 supplementation faces chosen as healthier looking ( $F_{1,40} = 5.72, p = 0.02, d = 0.74$ )  
417 (Table 1; Figure 3). Post-supplementation faces were chosen as healthier looking than  
418 the pre-supplementation faces significantly above 50% chance level in the beta-  
419 carotene treatment group ( $t_{22} = 2.38, p = 0.03$ ) but not in the placebo treatment group  
420 ( $t_{18} = 1.13, p = 0.28$ ). Thus beta-carotene supplementation significantly enhanced  
421 perceived health.

#### 422 **Oxidative Stress**

423       One participant's 8-OHdG data was excluded because his pre-supplementation  
424 8-OHdG level was too low to be measured. Treatment did not significantly affect  
425 changes in either 8-OHdG or isoprostane level (8-OHdG:  $F_{1,39} = 0.56, p = 0.46, d =$   
426  $0.32$ ; isoprostane:  $F_{1,40} = 0.04, p = 0.85, d = 0.10$ ) (Table 1).

#### 427 **Immune Function**

428       One participant's data was excluded for both PCs because his saliva sample did  
429 not contain sufficient supernatant for us to run the bacterial killing capacity assay.  
430 Treatment did not significantly affect changes in either of the immune function PCs  
431 (PC1:  $F_{1,39} = 1.65, p = 0.21, d = 0.40$ ; PC2:  $F_{1,39} = 0.14, p = 0.71, d = 0.12$ ) (Table 1).

#### 432 **Semen Analysis**

433       Two participants' data were excluded from all the semen analyses because their  
434 sperm concentrations were below the lower reference limit for normal samples  
435 according to the WHO (2010). Three participants' PC3 data were excluded because of

436 missing ejaculate questionnaire items that we used to extract the residuals for PC3.  
437 One participant's sperm DNA fragmentation data was missing due to technical errors  
438 when running the analysis. Treatment did not significantly affect changes in any of  
439 the semen quality PCs, or the sperm DNA fragmentation levels (PC1:  $F_{1,38} = 1.01$ ,  $p =$   
440  $0.32$ ,  $d = 0.32$ ; PC2:  $F_{1,38} = 0.54$ ,  $p = 0.27$ ,  $d = 0.24$ ; residualized PC3:  $F_{1,35} = 2.28$ ,  $p$   
441  $= 0.14$ ,  $d = 0.50$ ; sperm DNA fragmentation levels:  $F_{1,37} = 1.12$ ,  $p = 0.30$ ,  $d = 0.34$ )  
442 (Table 1).

443

444

### Discussion

445 We provide experimental evidence that the carotenoid beta-carotene enhances  
446 skin yellowness and redness and increases facial attractiveness in human males.  
447 Contrary to the carotenoid trade-off hypothesis, we did not find any effect of beta-  
448 carotene on measures of oxidative stress, immune function, semen quality, or sperm  
449 DNA fragmentation. Thus, despite the effects of beta-carotene on facial appearance,  
450 we find no evidence that carotenoid-related skin color is an honest signal of health in  
451 human males.

452 Carotenoid-based colouration has been shown to influence mate choice in taxa  
453 such as birds, fishes, and lizards (Endler 1983; Kodric-Brown 1983; Olson & Owens  
454 1998; Møller *et al.* 2000; Simons & Verhulst 2011; Blount 2004; Kwiatkowski &  
455 Sullivan 2002; Fitze *et al.* 2009), but evidence in mammals is lacking. Our results  
456 suggest that carotenoid-based colouration also serves mate choice functions in  
457 humans. First, using a randomized, double-blind, placebo-controlled experimental  
458 design, we provide strong experimental evidence that consuming beta-carotene  
459 enhances skin yellowness and redness. Second, we showed that there was a  
460 significant effect of beta-carotene supplementation on male facial attractiveness and  
461 perceived health. Recent correlational studies have linked beta-carotene intake with

462 increased skin yellowness (Stephen *et al.* 2011; Whitehead *et al.* 2012; Tan *et al.*  
463 2015), facial attractiveness (Lefevre *et al.* 2013; Lefevre & Perrett 2014; Stephen *et*  
464 *al.* 2012) and perceived health (Stephen *et al.* 2011; Stephen *et al.* 2009). Our study  
465 provides the first evidence for a causal link between beta-carotene and these changes.  
466 To the extent that attractiveness affects mating success (Rhodes *et al.* 2007), our  
467 results suggest that carotenoid-based skin colour may be sexually selected in human  
468 males.

469         According to the carotenoid trade-off hypothesis, colouration signals health  
470 because individuals face a trade-off between the use of available carotenoids in  
471 colouration *vs* supporting health. The assumption that carotenoids affect health has  
472 been tested experimentally in numerous species of birds, fishes, lizards, and even  
473 insects, but the results have been equivocal (Aguilera & Amat 2007; Blount *et al.*  
474 2003; Grether *et al.* 2004; McGraw & Ardia 2003; Fitze *et al.* 2007; Navara & Hill  
475 2003; Lin *et al.* 2010; McGraw & Klasing 2006; Sild *et al.* 2011). For humans, we  
476 found that although beta-carotene made the participants look healthier, there was no  
477 evidence that it enhanced actual health. Beta-carotene supplementation did not affect  
478 innate immune function, oxidative stress, or semen quality, all measures that have  
479 been linked theoretically to the proposed antioxidant capacity of carotenoids.  
480 Moreover, for each aspect of health, we used multiple measures, which should be  
481 superior to using single measures (Adamo 2004; Halliwell & Whiteman 2004). Our  
482 results suggest that, rather than indicating actual health changes, the changes in  
483 perceived health due to beta-carotene supplementation may reflect an attractiveness  
484 halo effect (Eagly *et al.* 1991).

485         It is possible that beta-carotene supplementation might have an effect on health  
486 in a population that is under greater physiological health stress or greater dietary  
487 restrictions than our sample. From a life-history perspective, physiological trade-offs

488 are more apparent when individual or environmental conditions are limiting (Stearns  
489 1977). Our participants were all relatively healthy individuals recruited from a  
490 university community. It is possible that we found an effect of beta-carotene on facial  
491 appearance but not health because the participants simply did not require additional  
492 carotenoids to support their health and devoted all the supplemented beta-carotene to  
493 appearance. It would be informative for future studies to examine a population that is  
494 under greater physiological or dietary stress.

495         Although we did not find a significant effect of beta-carotene on any of our  
496 health measures, carotenoids could still be linked to health via indirect mechanisms.  
497 For example, Hartley and Kennedy (2004) postulated that carotenoid colouration  
498 might actually signal the presence of other antioxidants that protect carotenoids from  
499 oxidative damage, which would otherwise cause carotenoids to lose their colour (i.e.  
500 become bleached) and thus reduce the intensity of carotenoid signals. This hypothesis  
501 is also known as the carotenoid protection hypothesis. In support of this hypothesis,  
502 experimental studies have found that dietary supplementation of non-pigmentary  
503 antioxidants increase carotenoid-based colouration in species such as zebra finches,  
504 *Taeniopygia guttata* (Bertrand *et al.* 2006), three-spined sticklebacks, *Gasterosteus*  
505 *aculeatus* (Pike *et al.* 2007), and yellow-legged gulls, *Larus michahellis* (Pérez *et al.*  
506 2008). It would be interesting to examine the carotenoid protection hypothesis in  
507 humans by investigating the effect of consuming non-pigmentary antioxidants on skin  
508 yellowness and redness.

509         Another possibility is that carotenoids only affect health when they are paired  
510 with other nutrients. Almbro *et al.* (2011), for example, showed that beta-carotene  
511 increased sperm competitiveness of male crickets, *Teleogryllus oceanicus*, only when  
512 it was taken together with vitamin E. They argued that because vitamin E is converted  
513 to radical species when it is used as an antioxidant, beta-carotene might serve to

514 recycle the radicalised vitamin E, thus enhancing overall antioxidant status.

515 Therefore, a potential future direction would be to examine whether beta-carotene

516 affects health in humans when paired with vitamin E.

517 In most species, carotenoid-based colouration is sexually selected via female

518 mate choice for male carotenoid ornamentation, and most species show sexual

519 dimorphism in carotenoid colouration. A recent study reported that human skin colour

520 is also sexually dimorphic (Carrito *et al.* 2016). However, mate selection in humans

521 occurs in both directions and carotenoids influence appearance in both sexes (Stephen

522 *et al.* 2011; Whitehead *et al.* 2012; Tan *et al.* 2015). Therefore, it would be interesting

523 to see the extent to which our findings could be replicated in women.

524 It would also be interesting for future studies to examine whether beta-carotene

525 influences health over a longer supplementation period. We chose the 12-week

526 duration partly because spermatogenesis plus epididymal transit in humans takes a

527 total of 82 days (~ 11.7 weeks) (Amann, 2008). Therefore, we should have been able

528 to observe any effects of beta-carotene on semen quality after 12 weeks of

529 supplementation. Previous studies examining the effects of antioxidant

530 supplementation on semen quality and oxidative stress have used similar

531 supplementation durations (Møller & Loft, 2002; Showell *et al.* 2011; Chen *et al.*,

532 2013; Kumalic & Pinter, 2014). However, it remains possible that we might observe

533 significant effects of beta-carotene on health in a relatively healthy population like the

534 one in the present study with a longer supplementation duration. Zareba *et al.* (2008)

535 found that semen quality was positively related to carotenoid intake estimated from a

536 food frequency questionnaire that asked participants to report their food, beverage,

537 and supplement consumption over the past year. Given this finding, it would be

538 interesting to examine the long-term effect of beta-carotene supplementation on

539 health by repeating the present study with a supplementation period of 1 year or more.

540 In summary, we report the first double-blind, placebo-controlled experimental  
541 study on the effect of carotenoids on human facial appearance and health. We found  
542 that beta-carotene alters skin colour by enhancing yellowness and redness to enhance  
543 facial attractiveness in human males. However, we found no evidence that carotenoids  
544 improve actual health. Together, our results suggest that carotenoid-based colouration  
545 may have been sexually selected in humans, but we have no evidence to suggest that  
546 it is an honest signal of health.

547

548 Authors' contributions

549 YZF designed the study, conducted the experiment, analysed the data, interpreted the  
550 results and drafted the manuscript. GR and LWS were involved in designing the  
551 study, interpreting the results, and revising the manuscript.

552

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560

561 Competing interests

562 We do not have any competing interests.

563

564 Data accessibility

565 Analyses reported in this article can be reproduced using the data provided by Foo,  
566 Rhodes & Simmons (2016).

567

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769 **Figure captions**

770 Figure 1. Boxplots of pre-post changes in skin yellowness, redness, and lightness by  
771 Treatment (Beta-carotene vs Placebo).

772 Figure 2. Examples of colour variation between pre- and post-supplementation by  
773 Treatment condition. To preserve the anonymity of the participants, average  
774 pre- and post-supplementation images were created from all the individual  
775 identities in each condition ( $N_{\text{beta-carotene}} = 23$ ,  $N_{\text{placebo}} = 19$ ).

776 Figure 3. Boxplots of 2-alternative-forced-choice scores for attractiveness and  
777 perceived health by Treatment (Beta-carotene vs Placebo).



778 Table 1. Means, SDs, and 95% confidence intervals for the dependent variables by  
 779 treatment condition. All variables are presented as pre-post difference scores  
 780 (indicated by  $\Delta$ ) with the exception of the 2-alternative forced-choice attractiveness  
 781 and perceived health scores, which were scored based on the percentage of times the  
 782 post-supplementation face of a participant was chosen as more attractive or healthy  
 783 looking respectively, and the sperm DNA fragmentation levels, which was measured  
 784 post-supplementation.

	Beta-carotene group		Placebo group	
	<i>M (SD) [CI.lb, CI.ub]</i>	<i>N</i>	<i>M (SD) [CI.lb, CI.ub]</i>	<i>N</i>
Face colour and appearance				
$\Delta$ Yellowness b*	2.70 (1.72) [1.96, 3.44]	23	0.38 (1.31) [-0.25, 1.01]	19
$\Delta$ Redness a*	0.55 (0.99) [0.12, 0.97]	23	-0.43 (1.54) [-1.17, 0.31]	19
$\Delta$ Lightness L*	-0.72 (1.93) [-1.55, 0.12]	23	-0.39 (2.27) [-1.49, 0.70]	19
Attractiveness %	60.6 (13.2) [54.9, 66.3]	23	45.3 (18.2) [36.5, 54.0]	19
Perceived health %	57.8 (15.7) [51.0, 64.6]	23	45.4 (17.9) [36.7, 54.0]	19
Oxidative stress				
$\Delta$ 8-OHdG ng/mg creatinine	-0.04 (3.52) [-1.60, 1.52]	22	0.87 (4.31) [-1.21, 2.95]	19
$\Delta$ Isoprostane ng/mg creatinine	0.02 (1.53) [-0.65, 0.68]	23	-0.06 (1.06) [-0.57, 0.45]	19
Immune function				
$\Delta$ PC1	-0.41 (0.86) [-0.78, -0.04]	23	0.01 (1.21) [-0.60, 0.61]	18
$\Delta$ PC2	-0.57 (1.15) [-1.06, -0.07]	23	-0.44 (1.01) [-0.94, 0.07]	18
Semen quality				
$\Delta$ PC1	0.20 (0.66) [-0.08, 0.49]	23	-0.05 (0.93) [-0.53, 0.43]	17
$\Delta$ PC2	-0.14 (0.64) [-0.41, 0.14]	23	0.01 (0.57) [-0.29, 0.30]	17
$\Delta$ PC3	0.09 (0.75) [-0.25, 0.43]	21	0.52 (0.98) [0.00, 1.04]	16
Post-supplementation sperm DNA fragmentation %	11.6 (5.0) [9.1, 13.9]	22	13.9 (8.1) [9.7, 18.0]	17

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